**吉赛生物：从科学研究到药物开发**

**环状RNA创新疗法CRO全球服务商**

## Geneseed：From Bench to Patient

## Global CRO for Innovative CircRNA Therapeutics

## 我们公司聘请行业领先的人才，将生物医药资深人士与领导者结合起来，与世界顶级学术机构和成熟的制药行业密切合作，以最高的科学严谨水平推进药物项目。

## Our company welcomes top-tier talent from various industries, uniting experienced biomedical professionals, and visionary leaders. We collaborate closely with world-class academic institutions and well-established pharmaceutical companies to advance drug development programs that adhere to the highest standards of scientific rigor.

**【关于吉赛生物】**

**【About Geneseed】**

**全球首家环状RNA公司 国内环状RNA第一品牌 全球客户超1000家 拥有全球第二个环化专利技术 核心工具酶实现国产化 建立了环状RNA工业制备体系**

**The first circRNA technology based company in the world Premier circRNA brand in China More than 1000 customers worldwide**

**The world's second patented circularization technology Localized core tool enzymes in China Established circRNA industrial preparation system**

广州吉赛生物科技股份有限公司成立于2010年6月，是最早布局circRNA技术研究和产业化开发的中国企业，具备深厚的原创技术积淀，为高校、医院、研究院等科研单位，提供circRNA研究整体解决方案；拥有全球独有的核心环化专利技术，建立了circRNA序列设计平台、circRNA生产制备平台、circRNA纯化平台、circRNA质控平台、核心工具酶生产平台，已完成circRNA原液与制剂生产整套工艺平台开发，可为全球药物研发企业提供原液生产CRO服务和工具酶产品，赋能新药研发与细胞治疗。

Founded in June 2010, Guangzhou Geneseed Biotech Co. is the pioneering Chinese enterprise dedicated to circRNA technology research and industrial development. With a wealth of original technology, Geneseed offers comprehensive circRNA research solutions for universities, hospitals, and scientific research institutions. Our unique core circularization patent technology has enabled us to establish platforms for circRNA sequence design, preparation, purification, quality control, and core tool enzyme production. We have successfully developed a complete process for circRNA stock solution and preparation production, allowing us to provide CRO services for global drug R&D enterprises. This, in turn, supports the development of novel drugs and cell therapies.

**【发现职业机遇】**

**[Career Opportunities]**

在吉赛生物，我们追求科学的奇迹，我们知道环状RNA在未来的健康中发挥着作用。疫情带来了全球挑战，也创造了新的机会，而吉赛生物在环状RNA技术创新的加速意味着疫苗和治疗能比以前更快地为更多人提供。

这就是为什么我们正在寻找大胆、乐观的世界变革者加入吉赛生物。我们每年向研发营销投资大量的人力物力财力，全球找寻跨国高端研发科学团队和业务运营团队，保持初心坚持对环状RNA进行深度研究和探索的历程。

带上您的雄心和乐观精神，加入我们的旅程，通过我们环状RNA技术的进步，发现并为患者提供变革性的治疗技术和药物！

At Geneseed, we are driven by the wonders of science, and we recognize the vital role circRNAs play in the future of the healthcare industry. The global challenges posed by the pandemic have also opened up new opportunities. Our accelerated innovation in circRNA technology enables the faster development and distribution of vaccines and therapies to a wider population.

We are actively seeking bold, optimistic individuals who aspire to change the world by joining Geneseed. Each year, we invest significant resources in R&D and marketing, and we are on the lookout for talented R&D scientific teams and business operation teams from around the world. Our commitment to circRNA research remains unwavering as we continue our in-depth exploration of its potential.

Bring your ambition and optimism to Geneseed and join us on a journey to develop and deliver transformative therapies and medicines to patients through the power of circRNA technology!

**【无限可能】**

**[Infinite possibilities]**

**招聘岗位一：创新研究高级科学家**

**Position 1: Senior scientist in innovation Research**

一、主要职责
1、开展环状RNA相关早研试验；
2、参与靶点调研、论证与选择全过程；
3、参与环状RNA实验设计、实验方法开发，并完成相关试验；
4、持续的进行技术探索，促进学术与创新技术成果产出。

[Job Descriptions]

1. Carry out early pre-experiments related to circRNA;
2. Participate in the whole process of target research, demonstration and selection;
3. Participate in the design of circRNA experiments, the development of experimental methods, and complete related experiments;
4. Continue to carry out technological exploration, and promote the academic as well as innovative technological achievements.

二、任职要求

1、海外博士或国内知名院校博士学历，包括以下领域中两个或以上相关科研工作经验者：RNA、细胞生物学、分子生物学、生物化学、免疫学、基因编辑、细胞工程、蛋白质工程。

2、具有良好的学术道德和科研诚信，富有责任心和团队协助精神，能够全职从事研究工作。

3、具有独立从事科学研究的能力和浓厚的研究兴趣。

[Job Requirements ]

1. Overseas Ph.D. or Ph.D. degree from a reputable domestic university in China, including two or more relevant research work experience in the following fields: RNA, cell biology, molecular biology, biochemistry, immunology, gene editing, cell engineering, and protein engineering.
2. Have good academic ethics and scientific research integrity, have a sense of responsibility and teamwork spirit, and be able to engage in research work full-time.
3. Ability to conduct independent scientific research and have strong interests in research.

**招聘岗位二：商业应用高级科学家**

**Position 2: Senior Scientist for Business Applications**

一、主要职责
1、推动公司全球商务合作和战略合作；
2、参与前沿RNA核酸药物项目调研、立项与研究，并为公司的整体战略方向做出可行性建议；

3、对项目进行从研发—生产—商业转化的全生命周期的管理工作，并持续对项目商业效益进行追踪反馈。

[Job Descriptions]

1. Promote the company's global business cooperation and strategic cooperation;
2. Participate in the research, establishment and research of cutting-edge RNA nucleic acid drug projects, and make feasible suggestions for the company’s strategic direction;
3. Manage the whole life cycle of the project from R&D - production - commercial conversion, and provide continuous feedback on the commercial benefits of the projects.

二、任职要求

1、海外博士或国内知名院校博士学历，熟悉核酸类药物开发的整体流程及政策法规，作为主要负责人领导过多个核酸类项目的研发工作。

2、具有良好的学术道德和科研诚信，富有责任心和团队协助精神，能够全职从事商业应用工作。

3、熟悉国内外行业最新市场动态走向及投资方向，并及时迭代商业应用模式以推动产品的创新商业转化。

[Job Requirements]

1. Overseas Ph.D. or Ph.D. degree from a reputable domestic university in China, familiar with the overall process of nucleic acid drug development, as well as the related policies and regulations. Have led the research and development of multiple nucleic acid projects as the main leader.
2. Have good academic ethics and scientific research integrity, have a sense of responsibility and teamwork spirit, and be able to engage in research work full-time.
3. Familiar with the latest market trends and investment directions of domestic and international industries, and timely iteration of commercial application models to promote innovative commercial conversion of products.

**招聘岗位三：CMC高级科学家**

**Position 3: CMC Senior Scientist**

1. 主要职责
1、协助制定公司战略和工艺生产工作目标，负责技术平台工艺开发、工艺生产技术方案优化，以及风险评估解决 CMC中技术难题。
2、负责质粒发酵、纯化、线性化等制备工作，RNA体外转录、纯化、制剂的工艺技术开发、优化工作，并完成工艺放大及GMP中试生产等；
3、参与公司GMP体系的建设，GMP厂房的设计、建造及运营等工作；
4、负责工艺生产相关IND申报资料的撰写及安排，支持项目管理部门完成相关计划及任务。

[Job Descriptions]

1. Assist in formulating corporate strategy and process production objectives, responsible for technology platform process development, optimize production technology solutions, and assess the risk of technical problems in CMC.
2. Responsible for plasmid fermentation, purification, linearization and other preparation work, process development and optimization work for RNA in vitro transcription, purification, preparation , and complete process enlargement and GMP pilot production.
3. Participate in the construction of the company's GMP system, responsible for the design, construction and operation of GMP plant;
4. Responsible for writing and arranging process production related IND declarations, supporting the project management department to complete related plans and tasks.

二、任职要求

生物相关专业博士；熟悉各项法规要求，有5年以上工艺相关经验，精通核酸药物工艺流程。

[Job Requirements]

Ph.D in biology related field; familiar with the related regulatory requirements, more than 5 years of process related experience, proficient in nucleic acid drug process.

**招聘岗位四：LNP高级科学家**

**Position 4: Senior LNP Scientist**

一、主要职责
1、参与搭建公司LNP技术平台；

2、带领LNP研发团队，制定严谨并有科学依据的实验方案，并提供相关技术指导；

3、负责LNP及其他递送技术的研发及优化，评估LNP及其他递送技术的体外和体内药物递送能力；

4、负责LNP及其他递送技术工艺的开发，支持中试放大到产业化；

5、跨部门沟通与团队协作，解决LNP及其他递送技术研发过程中遇到的复杂问题；

6、持续学习，保持对LNP及其他递送技术研究，应用，表征和设备的认知水平处于领先地位。

[Job Descriptions]

1. Participate in building the LNP technology platform;
2. Lead LNP R&D team to develop rigorous and scientifically experimental schemes, as well as provide relevant technical guidance;
3. Responsible for the development and optimization of LNP and other delivery technologies, and evaluate the in vitro and in vivo drug delivery capabilities of LNP and other delivery technologies;
4. Responsible for LNP and other delivery technology development, support pilot test scale up to industrialization;
5. Communicate and collaborate across departments to solve complex problems encountered in LNP and other delivery technology development;
6. Continuous learning to maintain a leading level of knowledge of LNP and other delivery technologies research, applications, characterization and devices.

二、任职要求

1、生物工程、药学、化学或分子生物学等相关博士学位

2、5年及以上LNP相关研究或产业化经验，熟练掌握LNP相关知识/技能/表征评价手段，熟知脂质体或其他纳米载体的应用

3、自我驱动，具有强烈的进取心，敬业精神和学习能力，对LNP及其他递送技术有浓厚的兴趣

4、具有优秀的研发和创新能力。

[Job Requirements]

1. Ph.D degree in bioengineering, pharmacology, chemistry or molecular biology, etc.;
2. 5 years or above LNP related research or industrialization experience, proficient in LNP related knowledge/skills/characterization evaluation methods, familiar with the application of liposomes or other nanocarriers;
3. Self-motivated, with strong initiative, dedication and learning ability, keen interest in LNP and other delivery technologies;
4. Excellent R&D and innovation capabilities.

**招聘岗位五：全球商务BD**

**Position 1: Global Business BD**

一、主要职责

1、根据公司产品并寻找国内外潜在合作伙伴，负责国内外CRO项目引进；
2、能够独立撰写产品价值分析报告，并组织协调各部门对项目进行评估、立项和尽职调查；
3、负责与目标客户进行接洽、合同起草、商务谈判，处理合作过程中的障碍，促成合作签约，并确保项目按时推进和落实；
4、关注国外市场产品动态，搜集整理国内外医药交易、行业动态等信息，做好客户维系工作，开拓渠道。

[Job Descriptions]

1. Responsible for the introduction of Chinese and international CRO projects according to the company's products and searching for potential partners at home and abroad;
2. Ability to write product value analysis reports independently, organize and coordinate with multiple departments to evaluate, approve and conduct due diligence on projects;
3. Responsible for approaching target customers, contract drafting, business negotiations, handling obstacles in the process of cooperation, facilitating the signing of cooperation, and ensuring projects are carried out and implemented on time;
4. Pay attention to the product trends in foreign markets, collect and sort out domestic and international pharmaceutical transactions, industry trends and other information, play a role in customer maintenance and expanding channels.

二、任职要求

1、生物医药相关专业，博士及以上学历。有国际业务工作经验，有成功案例优先；
2、熟悉国内外医药企业、行业发展现状和发展趋势，具有较强的市场敏锐度和信息捕获能力。

[Job Requirements]

1. Major in biomedicine, Doctor degree or above. Experience in international business, with successful cases preferred.
2. Familiar with the development status quo and trend of Chinese and international pharmaceutical companies and industries, with strong market acumen and information capture ability.

联系方式

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与吉赛生物一起打造您的职业生涯

您会对在吉赛生物取得的成就感到惊讶。

Build your career with Geneseed

You will be amazed at what has been achieved at Geneseed.